Sachin Sangtani
Principal Advisor
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Sachin Sangtani has more than twenty-five years of experience in IT in various roles and verticals. He started his career at Cambridge Technology Partners as a Data Analyst/DBA and has continually focused on Data and Data-related projects. From 1999, Sachin has dived deeper into Data Warehousing and Data Management, keeping abreast of the massive shifts in technology in the space, including Big Data and Hadoop.

Sachin pioneered the deployment of Vertica as a large data mart and calculation engine for determining client profitability across all lines of business for the wholesale bank at J.P. Morgan. The platform was deployed within fourteen months from inception to rollout, including certification of Cognos on Vertica. Sachin was instrumental in pushing Vertica to its limits at the time, to produce over 500 KPIs and metrics for a client during the financial close cycles. He went on to transform the sales engine (Artemis) from an expensive, hard to maintain Oracle environment to Vertica, increasing reporting throughput by over 800%. The retirement of the incumbent systems led to cost savings of over 6 million per year each, dramatically reducing total cost of ownership and improving data quality and integration across client reporting at J.P. Morgan.

At Dairy Farm Group, the third largest FMCG retailer in Asia, Sachin led the BI transformation on the heels of a five-year SAP transformation of their merchandizing and finance systems. Dairy Farm Group was one of the first clients of SAP to deploy BW on HANA and Sachin was responsible for leading the team through creation of a reference architecture that could be replicated across all banners and store formats across the seven countries in which it operates. The project provides tightly governed KPIs and metrics across all the countries, harnessing the power of HANA underlying a standardized data model for integration with upstream systems. The Business Objects standard and ad-hoc reports replaced all in-country reporting, lowering costs and increasing data transparency and governance across the organization.

Sachin's experience at Starwood Hotels revolved around improving their CRM capabilities and improving data quality in the Data Warehouse for SPG (Starwood's Loyalty program). With the improved data quality, CRM systems designed to recognize and customize a guest's experience was greatly improved. This was innovative and progressive in 2000-2001, and focused on Starwood's high end brands like St. Regis.

Sachin has also held leadership positions, both, technical and functional, at various clients and companies like Wal-Mart, Toyota/Lexus, FreshDirect, Credit Suisse, Telstra and Ryder TRS.

Sachin holds a Bachelor of Science in Computer Information Systems from Bentley University (Magna Cum Laude).