

Jimmy Livingston

Principal

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Management Consultant – Digital Strategy & Implementation – Technology Innovation

Mr. Livingston is a professional management consultant. He served major consulting firms in roles responsible for business development for verticals industries including retail, travel/hospitality, high tech, healthcare, automotive manufacturing, telecommunications, information services, consumer products, oil and gas, and petrochemicals. He specializes in Digital Strategy & Implementation helping clients apply technology innovation to improve efficiency in their business processes and information systems. He has significant experience developing both business strategy and IT strategy for fortune 500 clients. He has years of experience implementing business solutions using application software and leading-edge technology to drive business results. Highly effective in:

- Business and IT Strategy/ Architecture
- Software Selection and Procurement
- Change Management /Stakeholder Management
- Operational Improvement
- Technology Transformation – Dev/Ops/Agile Strategies
- Digital Enabled Business Transformation
- Business Development and Sales
- Partner / Alliance Strategy
- Business Process Re-Engineering
- Driving Innovation using Digital
- Service Offering Development
- Market Analysis and Penetration Strategies
- Business/Technology Alignment
- Team Building/ Teamwork/ Personnel Development
- Customer Relationship Development
- Outsourcing/Offshore Operations

HIGHLIGHTED CAREER ACHIEVEMENTS

- Launched new business services in industries like Healthcare to address complex business transformations due to regulatory changes such as ICD-10.
- Led large deal teams to sell complex outsourcing programs with advisory services integrated into the deal to help drive the business transformation agenda.
- First-hand experience with the complexity and challenges of building and managing an Advisory practice inside a large technology services firm; creating repeatable processes, services and methodologies to increase efficiency of the practice, the difficulty attracting and acquiring talent; and the change management issues that need to be addressed to ensure success.
- Partner in charge of numerous client engagements working in an onshore/offshore model including North America and Global Markets. Responsibilities included practice management and leadership: revenue growth, cost management, recruiting and staff development, and thought leadership/knowledge management.

EMPLOYMENT SUMMARY

Avanade
Cognizant Technology Services
Electronic Data Systems (EDS)
A.T. Kearney
Dun & Bradstreet
Andersen Consulting (Accenture)

Apr 2018 – Dec 2018
Mar 2009 – Dec 2017
Jan 2003 – Dec 2008
Jul 1995 – Dec 2002
Apr 1993 – Jun 1995
Jan 1982 – Mar 1993