

Sam M. CohensamC@ieee.org

Tel: (732) 361-7126

CIO/CTO – Technology Assurance – Disaster Recovery

Mr. Cohen is an IT Leader known for delivery of quality, effective solutions; and a history of assisting others. He provides IT management and leadership, coordinated with outside clients and vendors; and internal business customers and services. Sam leads the delivery of business value through technology assurance. These results are based in the ability to apply broad, out-of-the box, thinking to processes, procedures and organizations, the effort to bring out the best in the people and the organization of effective teams. Some of his key areas of expertise include:

- Budget, P&L Management
- Building High Performance Teams
- Business Relationships (client/partner/vendor)
- C-Suite Communication
- Change Management
- Corporate Goal Alignment
- Define Technology Vision
- Deliverables Management to/above Expectations
- Disaster Recovery Policy and Process
- IT Service Management
- SWOT Analyses
- Mentoring for Creativity/Pride
- Opportunity Identification/Creation
- Process Engineering
- Roadmaps
- Remote/Virtual Team Management

===== ***HIGHLIGHTED CAREER ACHIEVEMENTS*** =====

- As Technology Leadership Advisory Consultant, delivered a digital DR policy with 13 initial programs of work for 200+ services and their underlying infrastructure, globally (13 locations), for 600 colleagues and multiple vendors (Amicus Therapeutics).
- As Head of Infrastructure Technology Assurance, had an immediate \$2M annual bottom-line reduction through realignment of DR services and elimination of external contracts (John Wiley & Sons).
- As Enterprise Systems Manager, created and facilitated governance body to oversee, manage and direct work, resulting in higher customer satisfaction, fewer issues and virtually no abandoned projects. The principal membership of this group was global user community leadership (Marsh & McLennan Companies).

===== ***EMPLOYMENT SUMMARY*** =====

Amicus Therapeutics – Consultant (XRG1 LLC)	2018 – 2021
John Wiley & Sons – Consultant (Diversant)	2016 – 2017
Marsh & McLennan Companies	2006 – 2015
Mercer Consulting	1997 – 2006
Foster Higgins	1989 – 1997
Teachers Insurance and Annuity Association	1998 – 1989
Mosler Inc.	1981 – 1988
W.R. Grace	1980 – 1981
City of Philadelphia	1979 – 1980