

Leo Hmelnitsky

Financial Services Consulting – Investment Management



Leo brings 20+ years of investment mgmt and consulting experience across top tier asset managers and broker dealers in traditional and digital finance.

Leo earned his MS in Finance and Computer Science from the Stern School of Business at New York University. He earned his BS in Electrical Engineering and Computer Science from the Moscow State College.

Leo also graduated with distinction from the Harvard Business Analytics Program, focusing on digital transformation, ML/AI, strategy & automation.

Highlights

- 10+ years of large-scale system design and implementations, focusing on the entire investment lifecycle, order and execution management platforms, portfolio and risk management, compliance and process innovation, trade cost analysis and analytics.
- Possesses global sales, advisory and strategy management experience.
- Led diverse global teams of business and technical personnel across internal departments and 3rd party vendors.
- Broad knowledge of digital transformation, business intelligence, AI, and machine learning methods. Experience in digital assets trading and settlement processes.

Professional Experience

- Served as a Solution Architect, Client Implementation Lead, and Senior Manager for top tier asset management clients and crypto investment companies.
- Responsible for global trading of equity, FX and derivative products. Advised clients on investment implementation and hedging strategies. Managed a team of 7 traders in US and Asia. Directed trading technology innovation and deployments.
- Managed trading technology implementations, including workflow design and EMS integration, proprietary trading platforms, access to crossing networks, development of pre- and post-trade analytics and decision support tools, and the introduction of FIX 4.4 protocol for portfolio allocations.
- Designed investment strategy products, market impact & opportunity cost models.
- Oversaw Portfolio Management and Trading Technology teams during the complete revamp of the investment implementation process.
- As a member of the founding team, responsible for developing business and revenue models, strategic partnerships, and fundraising. The company designed, produced and deployed electric scooters and offered an intelligent SaaS platform, which used ultra-precise navigation and sensor fusion technology for real-time control and management of the fleet.

Expertise

Key Skills

- Global Capital Markets
- Equity, FI, FX Trading
- Risk Management
- Trading Technology
- Product and Project Management skills
- Structured Products
- Equity Derivatives
- Market Structure
- Global Developed & Emerging Markets
- Hedge Funds
- Reporting Tools
- Performance Analysis
- Cost Analysis
- Portfolio Optimization
- Quantitative Research
- Excellent Communication and Leadership skills